

THIRD PARTY ANALYSIS OF GAMECHANGER SAVINGS

MSB Security Consulting independently studied the cost benefits of using the GameChanger vs Cat 6 or a hybrid fiber/power cable for a recent install. **The savings speak for themselves...**

Project Details

- April 2018
- 860,000 ft.2 parking garage
- 106 cameras
- Longest cable run 850 ft.
- Highest camera stream: 20Mb/s

Pricing Analysis provided by:
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For more information:

www.paigedatcom.com/gamechanger

CCPA010419

OPTION A: GAMECHANGER

Required Hardware	MSRP Unit Price	Quantity	Extended Cost (No Labor)
GameChanger CMR	\$0.40	38,000	\$15,010.00
24-Port Surge Suppressor	\$1,1216.00	5	\$6,080.00
24-Port Patch Panel	\$243.00	5	\$1,215.00
Total			\$22,305

OPTION B: CAT 6 + PoE EXTENDERS

Required Hardware	MSRP Unit Price	Quantity	Extended Cost (No Labor)
Cat 6 CMR	\$0.14	38,000	\$5,320.00
24-Port Surge Suppressor	\$1,1216.00	5	\$6,080.00
24-Port Patch Panel	\$243.00	5	\$1,215.00
PoE Extender at Camera	\$385.00	106	\$40,810.00
16-Port PoE Extender at IDF	\$7,3000	7	\$51,100.00
Total			\$104,525.00

OPTION C: HYBRID FIBER+POWER

Required Hardware	MSRP Unit Price	Quantity	Extended Cost (No Labor)
Powered Fiber & Accessories			\$31,311.60
PoE Extender Modules	\$1,195.31	53	63,351.56
Fiber Connectivity in IDF			\$7,319.25
Power Supply in IDF			\$5,015.00
Fiber/Copper SFPs	\$93.75	106	\$9,937.50
Chassis in IDF	\$656.00	6	\$3,936.00
Media Converter in IDF	\$50.00	106	\$5,300.00
Total			\$126,570.91

THE GAMECHANGER SAVED OVER \$82,220 IN EQUIPMENT ALONE!